

Building lower middle market companies in partnership with management for over two decades.

About Benford Capital Partners

Founded in 2004, Benford Capital Partners is a Chicago-based, operationally oriented private equity firm focused on buying and building lower middle market companies. We take stewardship seriously and understand family and founder-owned businesses. Our goals are simple: help companies scale and realize their potential, while preserving culture and legacy. We pride ourselves on the partnerships we build and on conducting business in a straightforward, consistent, and forthright manner.

We have deep experience and a proven track record helping businesses grow and thrive organically and via add-on acquisitions. Our focus is on industries where we have a track record of investment and operating success. Together with our Operating and Executive Partners, we bring a collaborative approach to strategy, execution, and value creation.

Since 2004, Benford Capital Partners has acquired more than 70 businesses and raised over \$750 million. We are currently investing out of \$365 million Fund III.

Investment criteria

Company size

- \$10-200MM of revenue
- \$3-20MM of EBITDA
- Add-ons of any size

Geographic focus

- United States
- Canada

Transaction types

- Family succession
- Retiring founder
- Management buyout
- Recapitalization
- Corporate divestiture

Industry interests

- Industrial Technology
- Food and consumer
- Agriculture products and services
- Niche manufacturing
- Specialty services
- Value-added distribution

Our team

Edward Benford
Managing Director
ed@benfordcapital.com

Ben Riefe
Managing Director
ben@benfordcapital.com

Brian Behm
Managing Director
bbehm@benfordcapital.com

Brendan Green
Managing Director
brendan@benfordcapital.com

Amit Singh
Principal
amit@benfordcapital.com

Harrison Furse
Director of Business Development
harrison@benfordcapital.com

Andrew King
Vice President
andrew@benfordcapital.com

Cormac Kelly
Vice President
cormac@benfordcapital.com

Jackson Mulligan
Sr. Associate, Business Development
jackson@benfordcapital.com

Brian Staff
Operating Partner
brian@benfordcapital.com

Rupal Patel
Operating Partner
rupal@benfordcapital.com

Thomas Schofield
Operating Partner
thomas@benfordcapital.com

Adam Gross
Operating Partner
adam@benfordcapital.com

Representative investments



Industrial technology & manufacturing

Engineered products & systems • Precision components & assemblies • Automation & motion control • Process & flow control systems • Testing, measurement & sensing equipment • Aerospace & defense components and systems • Safety & environmental products • Lab equipment & scientific instruments



Manufacturer of precision meteorological instrumentation
Traverse City, MI



Quality control instruments for glass industry
Burnsville, MN



Nuclear material handling products and services
Golden, CO



Specialty services & distribution

Compliance, testing, inspection & safety-related services • Technical maintenance & repair services • Route-based & recurring services • Infrastructure, engineering & environmental services • Industrial, commercial & residential services • Value-added & specialty distribution • B2B e-commerce



Environmental compliance, remediation, and infrastructure services platform
Fort Collins, CO



Food safety and contract sanitation services
Kiel, WI



Mission-critical filtration services and products
Sumter, SC



Value-added distributor of industrial automation and motion control
Canton, MA



Seismic and environmental monitoring services and equipment
Birmingham, AL



Underwater inspection, repair, and maintenance services
Mansfield, TX



Food, ingredients & consumer products

Private label & contract manufacturing (food, VMS, personal care) • Functional ingredients & flavor systems • Bakery products & inclusions • Specialty food & beverage brands • Value-added food distribution • Pet food & pet care products • Enthusiast products



Manufacturer of IQF pasta, rice, and filled pasta products
Roseville, MI



Branded, private label, and B2B Hispanic food & beverage products
Dallas, TX



Manufacturer of baked snack ingredients for leading CPG and retail customers
Waukesha, WI



B2B food ingredients and processing agents for a global customer base
Newmarket, ON



B2B fruit ingredients and branded shelf stable healthy snacks
Rochester, NY



Branded specialty eggs sold to natural and conventional retailers
Kalona, IA



Agriculture products & services

Animal health & nutrition • Crop inputs (nutrients, protection, soil health) • Custom application & field services • Processing equipment & aftermarket parts • Ag-tech & precision agriculture tools • Agricultural building products



B2B ingredients (vitamin and mineral premixes) for animal feed industry
Juneau, WI



Custom feed blends for dairy cattle and processed soybean products
Pulaski, WI



Hoof care treatment solutions for the dairy industry
Fresno, CA